



## PRESS INFORMATION

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**Contact:**

Nicole Schuman, Marketing Communications Specialist

VoIP Supply, LLC

454 Sonwil Dr., Buffalo, NY 14225

716.250.2381

[nschuman@voipsupply.com](mailto:nschuman@voipsupply.com)

[www.voipsupply.com](http://www.voipsupply.com)

### **VoIP Supply Contracts with Glimcher Realty Trust**

*National Real Estate Trust purchases VOIP phone system*

**BUFFALO, N.Y. April 16, 2008**—VoIP Supply, LLC ([www.voipsupply.com](http://www.voipsupply.com)), a division of Sayers Technology Holdings and a leading provider of Voice over IP hardware, software and services, has supplied a 200+ user SwitchVox phone system to Glimcher Realty Trust, one of the nation's premier real estate investment trusts. The system, which also features Polycom IP phones, was deployed this month.

Glimcher Realty Trust, a real estate investment trust, is a recognized leader in the ownership, management, acquisition and development of regional and super-regional malls. Glimcher currently owns or manages 28 properties in 14 states. Of the 28 properties, 24 are enclosed regional or super-regional malls, many of which are located in the country's top-growing metropolitan statistical areas.

Siraj Haji, Director of Information Systems at Glimcher, said that their recent move to an innovative new office space was an opportunity to implement the new technology, and that with the new SwitchVox phones system, they "have set the foundation to integrate our data and communication network across all our properties."

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454 Sonwil Dr., Buffalo, New York 14225 • 716.630.1555 • Fax: 716.630.1548 •

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Mr. Haji worked closely with a team of VoIP Supply product specialists to identify Glimcher's communication needs. After conducting a thorough needs assessment, VoIP Supply discussed numerous possible solutions and based on analysis of the potential solutions, then proposed a solution which fit Glimcher's current needs and allowed for future growth.

"We realized a 25 percent savings by purchasing our phone system through VoIP Supply," said Haji. "The VoIP Supply sales team was very helpful and their pre-sales support team was able to answer all our questions. We are very pleased with the service and support we received from VoIP Supply."

[Benjamin P. Sayers](#), President and CEO of VoIP Supply, is happy about the sale and said, "We are pleased to be working with Glimcher, a national real estate leader, and expand our services to another viable sector of the business community."

For more information about the phone systems offered through [VoIP Supply](#), please visit take a look at our [real estate phone systems](#).

#### **About VoIP Supply**

VoIP Supply, LLC ([www.voipsupply.com](http://www.voipsupply.com)), a division of Sayers Technology Holdings, is a leading Internet Retailer of Voice over IP Hardware. In addition to a comprehensive catalog of IP Phones, Telephone Adaptors, VoIP Gateways, and Small Business IP PBX solutions, the company offers technical support, extended warranties, and logistical services for end-to-end customer solutions. VoIP Supply was recognized nationally as number 359 on the 2007 Inc. 500 fastest growing privately-held companies in America and number 45 on the Entrepreneur Magazine's Hot 100 fastest growing companies in the U.S. VoIP Supply has also been recognized as one of the Best Places to Work in Western New York by Buffalo's Business First Newspaper, one of the Top 100 privately held companies in WNY, as well as the sixth fastest growing company in WNY by the Business First Fast Track 50 Award.

For additional information about VoIP Supply write: VoIP Supply, LLC, 454 Sonwil Dr., Buffalo, New York 14225, call us at 1-716-630-1555, visit the company's Web site at [www.voipsupply.com](http://www.voipsupply.com) or email: [nschuman@voipsupply.com](mailto:nschuman@voipsupply.com).

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