

Polycom Solution Portfolio Summary

Polycom Video Solutions

RealPresence Room Solutions

Polycom Trio Video Solutions



Polycom Trio is the smartphone for all your meeting rooms. Marrying legendary voice quality with powerful video and easy content sharing, Polycom Trio transforms conference rooms of any size into hassle-free spaces for team collaboration.

- Experience legendary audio quality with advanced Polycom HD Voice
- Powerful video performance: select from a variety of feature-rich EagleEye cameras
- Versatile content sharing capabilities to present locally or share with the far end are available for use both wired and wirelessly¹
- Simple color touch screen interface requires little, if any, training
- Microsoft Exchange calendar integration speeds meeting initiation using “one-touch join”, quick meeting starts with one-touch-join
- Multi-ecosystem support allows for connectivity to multiple platforms such as BlueJeans, Zoom and WebEx, simultaneously—ideal for hybrid environments
- Skype for Business and Microsoft Teams video support via RealConnect for Microsoft Teams
- Consistent management and deployment, minimizing IT resource requirements using RealPresence Resource Manager v 10.1 or above

¹ Requires Polycom Trio Visual+ or Polycom Trio VisualPro

Polycom Studio



Bringing premium performance to huddle spaces everywhere, Polycom Studio delivers business-class audio and video capabilities in an easy-to-use USB video bar. Designed to work in smaller rooms, it's based on decades of technology expertise that you'd expect from more expensive enterprise video solutions.

- Improve meeting engagement with highly advanced audio and video technology
- Focus on the meeting, not the controls, with automatic group framing and speaker tracking
- Meetings start on time with simple-to-use, plug-and-play USB connectivity
- Make managing and deploying easier at scale with remote management over Wi-Fi
- Flexible calling through compatibility with nearly every video platform, including Microsoft Teams, Skype for Business, Zoom, GoToMeeting, Cisco Webex and more
- Fight office distractions and background noise with Polycom NoiseBlock and Polycom Acoustic Fence technology



Polycom RealPresence Group Series (310, 500, 700)

Next-generation HD video, voice and content sharing capabilities for conference rooms, classrooms and meeting spaces across any organization.

- Full-motion HD content sharing, with easy wired or wireless sharing from your laptop or mobile device
- Rich, clear and natural audio, with unique innovations such as NoiseBlock and Acoustic Fence to eliminate distracting sounds
- Simple to join with one-touch dialing from the integrated room calendar
- Skype for Business-certified, with direct integration that extends the benefits of Skype for Business to your meeting rooms with a high-quality experience
- Microsoft Teams meeting support via Polycom RealConnect for Microsoft Teams



Polycom RealPresence Centro Collaboration Solution

RealPresence Centro empowers far-end participants by seamlessly putting them in the middle of the conversation.

- Revolutionary—video collaboration solution purpose-built to center on collaboration, enabling teams to meet in a circle to brainstorm, ideate and solve your most challenging problems
- Intelligent—Freely move around the space and remain on camera while tracking sensors and cameras automatically frame your every move
- Engaging—See everyone 'front & center'; hear every nuance with integrated premium audio
- Powerful—Share mission-critical content from your personal device with a simple touch
- Simple—Easily interact from any of the 4 touch-sensitive monitors; connect in minutes



Polycom RealPresence Medialign and Packaged Solutions

Pre-packaged solutions that feature the latest in high-performance room video conferencing and are customizable to accommodate the needs of the meeting space—all in a single SKU.

- Polycom RealPresence Medialign—Easy-to-deploy, all-in-one video collaboration solution that features a modern, innovative design with an high-quality user experience
- Polycom Media Centers—Packaged, turnkey solutions with HD displays, smart cable management, and surround-sound audio
- Polycom RealPresence Utility Cart 500—Movable video conferencing solution that brings experts on location
- Polycom RealPresence EduCart 500—Voice and video collaboration for every learning and training scenario, in any environment*
- Polycom RealPresence VideoProtect 500—Hardened video unit to be wall-mounted in public areas for judicial and customer service application*

* Not available WW. Consult your Polycom representative for details.



Polycom RealPresence Group Convene Solution

Powerful video collaboration designed for smaller groups, huddle rooms and personal workspaces.

- Unparalleled audio, video and content collaboration experiences
- Flexible system so you can deploy the right solution for each environment
- Mount your RealPresence Group system and camera all within the unit to save space



Polycom EagleEye Director II Camera

Get ready for your close-up with a smart camera that makes every video conference a true face-to-face experience.

- Automatic people-tracking technology eliminates manual camera operation in rooms up to 10 meters
- Maintain context with a smaller view of the entire room while seeing speaker up close
- Seamlessly switches the view from speaker to speaker with TV-production quality



Polycom EagleEye Producer Camera

Hands-free camera operation that improves the user experience and delivers key analytical data to the business.

- Camera accessory automatically locates meeting participants and, through face-finding, accurately crops their images appropriately
- Ideal for small- to medium-sized meeting rooms, giving users an affordable telepresence experience without manual intervention
- Powerful analytics provide a level of visibility into the video room usage like never before



Polycom RealPresence Touch Device

Control group collaboration with confidence. Simple and intuitive design lets you focus on your conversations instead of the technology.

- Simple to use—Fast and responsive, and consistent across the Polycom solution portfolio
- Simple to connect—One-touch dialing from the integrated calendar
- Simple to control—Flexible layouts, easy content sharing



Polycom RealPresence Desktop Video Collaboration Software

Polycom RealPresence Desktop frees business professionals from the traditional boundaries of the conference room, allowing them to enjoy HD-video collaboration from anywhere they use their personal computers. When connected to the RealPresence Resource Manager, organizations can leverage app management, scalability, resiliency, security and multi-point calling.

- Start with a few clients and grow up to 50,000 with simple registration to RealPresence Resource Manager
- Easy dialing from corporate directories, robust yet simple content sharing and advanced features such as camera control and chatting
- Select individual applications like spreadsheets, videos, presentations or share monitors all in HD quality
- Connect and control room systems and share content with everyone in your call directly from your PC



Polycom RealPresence Mobile Video Collaboration Software

Polycom RealPresence Mobile instantly transforms your iOS and Android tablet or smartphone into a mobile video conference system. Polycom combines the web-like ease-of-use of a self-service, one-touch software app with enterprise-grade security, reliability, scale and premier-quality.

- Stay connected with a single device for phone calls, video conferences, email, content sharing, calendars and more
- Connect and control room systems, share content with others on the call and annotate on shared content to maximize collaboration
- Enjoy the same rich features normally found exclusively in conference rooms—simplified dialing, camera control, content sharing, multipoint and more



Polycom RealPresence Immersive Studio

A specially designed environment where every detail is perfected to create a visual, audio and collaboration experience that is so real, you forget about the technology and focus only on the objective and content of your meeting.

- 18-foot media wall with three 84-inch thin-bezel displays in 4K UltraHD, plus flexible content placement so everyone and everything can be seen clearly
- Seats up to 21 participants in each room—Each of whom can be clearly seen on video, no matter if they're sitting, if they are standing or even walking around



Polycom RealPresence Immersive Studio Flex

An immersive experience tailored to your space and budget.

- Stunning video quality upscaled to 4K on super-thin bezel 65" displays for superior realism
- Surprisingly affordable solution delivering an immersive experience without breaking your budget
- Flexible purchase options so you can tailor the system to your needs and budget

Polycom Content Solutions



Polycom Pano

Pano invites you to connect from your personal device with a simple touch—no cables, pucks or apps required. Simply connect Pano to any monitor and then cast up to four simultaneous streams of high definition content to easily compare and contrast your work.

- Simply connect and share anything from your personal device using native Apple Airplay or Microsoft Miracast
- Make more effective decisions by seeing the entire work product with support for viewing up to 4 simultaneous streams of live or static content
- Maximize your investment by turning any display into a collaborative tool for working groups
- Incredible touch experience allows users to annotate on live content, zoom, share video and explore limitless possibilities with an infinite blackboard (optional touch-display)
- Extend the collaborative session beyond the room by connecting to video conferencing

Polycom Collaboration Infrastructure Solutions

Collaboration Software



Polycom RealPresence Clariti

RealPresence Clariti is a powerful video collaboration software that colleagues use to connect anywhere on any device, while giving your organization the flexibility and control of your video platform. RealPresence Clariti includes everything needed for effective, powerful collaboration.

- Audio/video bridging, management, scheduling, call control, browser-based & software clients, multi-stream content
- Skype for Business integration with Polycom RealConnect
- One pricing model based on number of concurrent users
- Flexible consumption models (subscription and perpetual)
- Flexible deployment models (software/appliance/cloud managed service)
- 30 day free trial for Polycom RealAccess
- Unlimited copies of Polycom RealPresence Desktop and RealPresence Mobile

Extensions to Collaboration Software



Polycom RealPresence Web Suite

Bring the power of collaboration to anyone, anywhere with the simplicity of a web browser or desktop client—easily and naturally. Feature-rich content sharing, enterprise-grade voice and video, and an exceptional experience help bring new ideas to life while integrating with everyday workflows.

- Roster control, mute on entry and group chat sharing give you all the tools for effective and productive meeting management
- Easily share presentations, spreadsheets, pictures or virtually anything on your computer in HD quality to all participants
- Automatically block unwanted noise from the next cube, room or water cooler with Polycom Acoustic Fence
- With directory integration, easily host impromptu and scheduled meetings inside or outside the organization to collaborate and engage in business workflows

Polycom Voice Solutions

Verbal communication is what keeps the information flowing through any organization. Whether communicating with colleagues, customers or suppliers, you should be able to focus on the message, not the technology.

Polycom enterprise-grade telephones are easy to use, work with your existing communication environment, and are so high-fidelity it sounds like you are in the same room. From the boardroom to the desktop or anywhere in-between, Polycom voice solutions keep you connected and productive.

- Reliable solutions that get the job done, every time
- Broad interoperability, ensuring easy integration with your communication systems today and in the future
- Legendary voice quality for clear communication and comprehension
- Ease to use from the front desk to the executive office, and everywhere in between

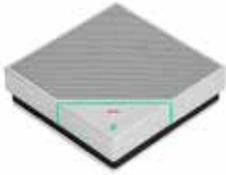
Group Conferencing Solutions



Polycom Trio Family

Polycom Trio is the smartphone for all your meeting rooms. Marrying our legendary voice quality, modern intuitive interface and the broadest interoperability in its enterprise audio class, Polycom Trio makes deployment and usability simple. Future-proof options for video and content ensure the freedom to transform conference rooms of any size into hassle-free spaces for team collaboration.

- Experience legendary audio quality with advanced Polycom HD Voice
- Future-proof for video conferencing and content sharing, Polycom Trio may also be paired with Polycom Trio Visual+ or Polycom Trio VisualPro
- Simple color touch screen interface requires little, if any, training
- Microsoft Exchange calendar integration speeds meeting initiation using "one-touch-join"
- Multi-ecosystem support allows for connectivity to multiple platforms such as BlueJeans, Zoom and WebEx, simultaneously—ideal for hybrid environments
- Skype for Business Online and on-premises certified; native Microsoft Teams voice calls support pending
- Consistent management and deployment, minimizing IT resource requirements using RealPresence Resource Manager v10.1 or above



Polycom VoxBox Speakerphone

Polycom VoxBox sets a new standard in ultra-compact speakerphone performance. Experience legendary conference quality in team and personal spaces.

- Polycom HD Voice—wideband voice delivers twice the clarity of ordinary phone calls
- Polycom NoiseBlock—the conversation flows more naturally when noisy background distractions are removed
- Bluetooth and USB connectivity—for fixed room UC deployments or BYOD group conversations on the go
- 2–3 times more room coverage—compared to most personal speakerphones
- Durable and lightweight—made of cast aluminum, not plastic
- IP64 dust- and water-resistance rated—protects against accidental spills and dust accumulation
- Security cable included—for fixed meeting room and huddle room deployments



Polycom SoundStation and VoiceStation Conference Phones

Conference phones for crystal-clear communications in meeting rooms worldwide.

- Enjoy life-like audio conversations with Polycom HD Voice technology
- Engage everyone in the conference room with exceptional 360-degree microphone coverage and multiple coverage range options
- One-stop-shop for all your conferencing needs featuring models designed for large rooms, standard conference rooms and private offices
- Leverage your existing communication investments with highly flexible connection options supporting analog, VoIP and digital PBXs



Polycom SoundStructure Solution

Brings clear and immersive audio into large boardrooms, classrooms or any other challenging audio environment.

- Enhances audio quality for audio and video conferences with deep robust integration with Polycom HDX and RealPresence Group Series systems
- Highly scalable solution leveraging Polycom’s exclusive OBAM architecture
- Easy installation and configuration, even for very large or complex systems
- Expand functionality and protect your investment with optional modular telephony interface cards
- Multiple deployment options and maximum performance using flexible microphone, talker and loudspeaker placements with breakthrough feedback elimination

Personal Desktop Communications



Polycom VVX Business IP and Business Media Phones

An award-winning video-ready family of desktop IP and wireless desk phones that delivers a high-quality audio and video communications experience for busy professionals.

- High-definition voice and video solutions designed for organizations and businesses of all sizes and budgets
- Designed for the multitasking needs and shifting schedules of busy managers and knowledge workers
- A simple and intuitive user interface that reduces training and ongoing IT support costs
- Broad interoperability with leading hosted and premises-based IP PBX and SIP or H.323 video systems; now qualified on Skype for Business
- Simple to deploy, manage and maintain throughout their lifecycles
- Easily customize with APIs for third-party applications in horizontal and vertical markets

Polycom and Plantronics Products for Microsoft

Products for Microsoft Teams and Skype for Business



Phones and Conference Phones for Microsoft

Customers looking for voice solutions that work with Microsoft Teams and Skype for Business turn to Polycom when they want the highest quality audio and intuitive features.

- Leading desktop and audio conferencing solutions—with legendary voice clarity, expansive microphone pickup and advanced noise blocking with patented Polycom NoiseBlock and Acoustic Fence technology
- Mobile phone station, Plantronics Elara 60 Series, integrated with Microsoft Teams to simplify life for the mobile-first users, by turning the smartphone into a desktop collaboration tool
- Conference solutions for both mobile users (Polycom VoxBox/Calisto) and rooms of all sizes (Polycom VoxBox/Calisto and Trio) that are Microsoft Teams Room (Skype Room System) ready
- Planning for a future with Microsoft Teams? We have solutions for your journey to Microsoft Teams.



Room Video Solutions for Office 365 and Skype for Business

Get set up quickly with no specialized skills required, and easily manage, deploy and secure your meeting room system. Customers can seamlessly schedule, dial and join Microsoft Teams or Skype for Business meeting from rooms of all sizes.

- The Polycom + HP SRS Bundle is a native Microsoft room system that combines the familiar Microsoft Teams and Skype for Business experiences on the most versatile HP Skype Room System (SRS) with the Polycom's legendary audio and video quality.
- HD Video with the EagleEye IV USB camera, superb audio conferencing with Polycom and the Polycom Trio 8500 conference phone for medium and large rooms.
- All of these room video solutions directly integrate with Microsoft Teams or Skype for Business environments



Video Interoperability Solutions for Microsoft Teams and Skype for Business

Polycom RealConnect is the Microsoft-certified video interoperability solution that seamlessly connects existing video endpoints into a Microsoft Teams or Skype for Business meeting. Polycom's video-interoperability solutions work seamlessly with Microsoft Teams and Skype for Business and are designed to be flexible—protecting your investments and enabling your teams to connect simply.

- Polycom RealConnect Service is hosted within Microsoft Azure and offered as a cloud video interoperability service for Microsoft Teams or Skype for Business users.
- Leverage existing video investment by connecting heterogeneous networks and endpoints for full voice, video, and content collaboration.
- Familiar Outlook scheduling workflow: no change in how meeting organizer schedules a meeting
- Single click to join: Microsoft Teams and Skype for Business clients join the meeting with single click, while Polycom and select Cisco endpoints join the meeting with one touch with Polycom One Touch Dial
- License portability: RealConnect Service license allows you to migrate to the cloud at your own pace
- Polycom RealConnect on RealPresence Clariti delivers connectivity to Skype for Business Online and on-premises meetings using the existing Polycom software collaboration infrastructure

Polycom Services

Polycom and Partner services bring your organization's needs to the forefront and ensure the creation, delivery and ongoing success of collaboration solutions that solve business problems faster and with innovative ways.

Polycom Professional Services

Polycom Consulting Services

Envisioning, Solution Design, Network Services, Workspace Design and Adoption Services ensure your organization gets the most impact and value from video collaboration.



- Develop a collaboration solution for your specific environment that will meet and exceed your business objectives
- Proactively ready your network for high-quality voice and video to deliver optimal user experiences
- Access experts on UC technology, best practices around user experience and creative and professional interior design ideas
- Ensure video remains aligned to strategic initiatives and that end users are maximizing the use of technology

Polycom Deployment Services

Installation, Implementation, Migration, Upgrade and Project Management Services speed solution time to readiness and increase solution impact by using industry-leading knowledge and experience to expertly deliver on the promise of collaboration solutions.



- Select from flexible, modular and affordable options the deployment approach that's right for your organization
- Minimize deployment costs by using a team of experts and proven implementation methodologies
- Expedite return on investment with faster, more efficient deployment services
- Avoid common pitfalls through careful definition of project scope and thorough project planning



Polycom Customer (Care) Support Services

Polycom Limited Lifetime Hardware Replacement, Technical Support for Endpoints, Premier, Advantage, Advantage Plus and Elite support services provide flexible customer (care) support options that range from hardware and software only support through to standard technical support and proactive services designed to increase solution value and adoption.

- Select from a comprehensive range of support options to suit your budget, protect your investment, maximize ROI and assure peace of mind
 - Keep up-to-date with the latest capabilities and improve system availability with continual software enhancement
 - Receive the level of support you need with personalized options to meet your unique business requirements
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Polycom Optimization Services

Microsoft Integration, Business Applications and Network Monitoring help to maximize the use of your UC network systems and infrastructure and your return on investment.

- Have ongoing visibility of network performance with access to immediate, real-time results
 - Speed the deployment and optimize the performance of your new technology
 - Make video collaboration a more natural part of your business operations
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Polycom Managed Services

State-of-the-art Monitoring, Management and Hosting Services to maximize the value of your collaboration investment.

- Managed services which are carefully tailored to meet your unique business and operations challenges
- Augment your team with additional resources to monitor or manage the ongoing operations of your video collaboration network
- Get higher performance and availability for video collaboration infrastructure and endpoints, and improve ROI